FUND FACTS

# Sentry Real Long Term Income Trust - Series I <br> June 25, 2019 

This document contains key information you should know about Sentry Real Long Term Income Trust (the "pool"). You can find more details in the pool's simplified prospectus. Ask your representative for a copy, contact CI Investments Inc. at 1-800-792-9355 or service@ci.com or visit www.ci.com.
Before you invest in any pool, consider how the pool would work with your other investments and your tolerance for risk.

| Quick Facts | CIG 57306 | Fund manager: | CI Investments Inc. |
| :---: | :---: | :---: | :---: |
| Fund Code(s) CAD: |  | Portfolio manager: | CI Investments Inc. |
| Date series started: | June 24, 2016 |  |  |
| Total value of the fund on April 30, 2019: | \$6.32 million | Distributions: | additional securities unless cash is requested. |
|  |  | Minimum investment: | Negotiable |
| Management expense ratio (MER): | 0.14\% |  |  |
| What does the fund invest in? |  |  |  |
| Sentry Real Long Term Income Trust aims to generate income and the potential for long-term capital appreciation by investing primarily in a diversified portfolio of nominal and real return investment grade fixed-income securities with long-term maturities. |  |  |  |
| The charts below give you a snapshot of the pool's investments on April 30, 2019. The pool's investments will change. |  |  |  |

Top 10 investments (April 30, 2019)

| 1. Canada Government $4.00 \%$ 01-Dec-2031 |
| :--- |
| 2. Canada Government $1.25 \%$ <br> 01-Dec-2047 |
| 3. Canada Government $1.50 \%$ 01-Jun-2026 |
| 4. Cash and Cash Equivalents |

Total percentage of top 10 investments
100.00\%

Total number of investments

## How risky is it?

The value of the pool can go down as well as up. You could lose money.
One way to gauge risk is to look at how much a pool's returns change over time. This is called "volatility".
In general, pools with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Pools with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

Investment mix (April 30, 2019)

| Fixed Income |  |  | $\mathbf{9 7 . 4 0 \%}$ |  |
| :--- | :--- | :--- | :--- | :--- |
| Cash and Equivalents |  |  | $\mathbf{2 . 6 0 \%}$ |  |
| $0 \%$ | $20 \%$ | $40 \%$ | $60 \%$ | $80 \%$ |

## Risk Rating

CI Investments Inc. has rated the volatility of this pool as low to medium.
This rating is based on how much the pool's returns have changed from year to year. It doesn't tell you how volatile the pool will be in the future. The rating can change over time. A pool with a low risk rating can still lose money.
Low Low to medium Medium Medium to high High
For more information about the risk rating and specific risks that can affect
the pool's returns, see the "What are the risks of investing in this Fund?"
section of the pool's simplified prospectus.
No guarantees
Like most mutual funds, this pool doesn't have any guarantees. You may not
get back the money you invest.

## Sentry Real Long Term Income Trust - Series I

How has the fund performed?
This section tells you how Series I securities of the pool have performed over the past 2 years. Returns are after expenses have been deducted. These expenses reduce the pool's returns.

## Year-by-year returns

This chart shows how Series I securities of the pool performed in each of the past 2 years. The pool did not drop in value in any of the 2 years. The range of returns and change from year to year can help you assess how risky the pool has been in the past. It does not tell you how the pool will perform in the future.


## Best and worst 3-month returns

This table shows the best and worst returns for Series I securities of the pool in a 3-month period over the past 2 years. The best and worst 3 -month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

| Return |  | 3 months ending |  |
| :--- | :--- | :--- | :--- |
| Best return | $3.9 \%$ | December 31, 2017 you invested \$1,000 at the beginning of the period |  |
| Worst return | $-4.4 \%$ | July 31, 2017 | Your investment would rise to $\$ 1,039$ |

## Average return

A person who invested $\$ 1,000$ in Series I securities of the pool on the series' start date would have had $\$ 1,017$ as of April 30, 2019. This works out to an annual compound return of $0.6 \%$.

## Who is this fund for?

This pool may be suitable for you if you:

- are willing to accept a low to medium degree of risk
- are seeking income and the potential for long-term capital appreciation
- are planning to hold your investment for the long term


## A word about tax

In general, you'll have to pay income tax on any money you make on a pool. How much you pay depends on the tax laws where you live and whether or not you hold the pool in a registered plan such as a Registered Retirement Savings Plan, or a Tax-Free Savings Account. Keep in mind that if you hold your pool in a non-registered account, pool distributions are included in your taxable income, whether you get them in cash or have them reinvested.

## Sentry Real Long Term Income Trust - Series I

How much does it cost?
The following tables show the fees and expenses you could pay to buy, own and sell Series I securities of the pool. The fees and expenses - including any commissions - can vary among series of a pool and among pools. Higher commissions can influence representatives to recommend one investment over another. Ask about other pools and investments that may be suitable for you at a lower cost.

1. Sales charges

No sales charge is paid when you own Series I securities of the pool.

## Sentry Real Long Term Income Trust - Series I

## 2. Fund expenses

You don't pay these expenses directly. They affect you because they reduce the series' returns.
As of March 31, 2019, the expenses of Series I of the pool were $0.14 \%$ of its value. This equals $\$ 1.40$ for every $\$ 1,000$ invested.

## Annual rate (as a \% of the fund's value)

| Management expense ratio (MER) |  |
| :--- | :--- | :--- |
| This is the series' Certain Fund Costs. | $0.14 \%$ |
| Trading expense ratio (TER) | $0.00 \%$ |
| These are the pool's trading costs. | $\mathbf{0 . 1 4 \%}$ |
| Fund expenses |  |

More about the trailing commission
No trailing commission is paid to your representative's firm when you own Series I securities of the pool.
3. Other fees

You may have to pay other fees when you buy, hold, sell or switch securities of the pool.

| Fee | What you pay |
| :--- | :--- |
| Short-term trading fee | A fee of up to $2.00 \%$ of the value of securities you redeem or switch, if we determine that you have engaged in inappropriate <br> short-term trading. This fee goes to the pool. |
| Switch fee | Your representative's firm may charge you up to $2.00 \%$ of the value of securities you switch to another mutual fund managed by <br> us. |
| NSF cheque fee | We will charge you $\$ 25$ if a payment for a purchase of securities is returned by your bank for any reason. |

What if I change my mind?
Under the securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund securities within two business days after you receive a simplified prospectus or Fund Facts document, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.
In some provinces and territories, you will also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form, Fund Facts document or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.
For more information, see the securities law of your province or territory or ask a lawyer.


## For more information

Contact Cl Investments Inc. or your representative for a copy of the pool's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the pool's legal documents.

## CI Investments Inc.

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To learn more about investing in mutual funds, see the brochure Understanding mutual funds, which is available on the website of the Canadian Securities Administrators at www.securities-administrators.ca.

